



Enterprise Browser ROI Support Tool

Enterprise Browser Modeled Savings Calculator + Briefing Template

How to use this resource:

Use the briefing template alongside the calculator:

- Start with the calculator to generate estimates.
- Then use the briefing template below to share a clean, professional summary with internal stakeholders without needing to pull up the spreadsheet.

Click the link below to access the calculator:

Calculator: Enterprise Browser Business Case: VDI/VPN Reduction Phase

A couple quick notes:

- The template below reflects only the measurable inputs modeled in the calculator for browser-based work.
- If a category does not apply in your environment, enter \$0 in the calculator and add a short note explaining why.

Briefing Template

Enterprise Browser - Year 1 Modeled Cost Savings & Efficiency Impacts

Organization / Department:
Prepared by:
Date:

Scope

- Users in scope: []
- Scenario used (calculator setting): [Low / Medium / High]
- In scope: browser-based workflows (SaaS and web apps)
- Out of scope: specialized app use cases that must remain on VDI

Scenario definition

Low / Medium / High represent conservative-to-aggressive assumptions for the savings levers used in the calculator (VDI reduction, VPN reduction, time-to-work improvement, and ticket reduction).

Quantified Year 1 impact (from calculator)

- VDI/DaaS savings (browser-based portion): \$[]
- VPN / remote access savings (relevant portion): \$[]
- Onboarding time-to-work savings (modeled): \$[]
- Service desk ticket savings (modeled): \$[]
- Total quantified annual impact: \$[]

Investment and payback (from calculator)

- Estimated Year 1 investment: \$[]
- Estimated break-even: [] months

How to interpret break-even

This estimate reflects only the measurable inputs modeled in the calculator for browser-based work. It is not a full business case for an enterprise browser (including Island). A longer break-even here does not mean value takes that long to show up. Many benefits are not modeled in this sheet, including security and risk reduction, reduced shadow IT, avoided incidents, compliance efficiency, broader productivity improvements, reduced exception handling, and faster investigations and response.

Qualitative value (not modeled)

- Security and risk posture improvements without slowing mission delivery
- Reduced shadow IT and fewer access workarounds
- Stronger policy consistency, audit readiness, and evidence gathering

Inputs and sources

- Data sources used: [Budget], [Service desk], [IT ops estimate], [Pilot metrics (if any)]
- Notes / exclusions:

Calculator Spreadsheet

	A	B	C
1	 Island	Enterprise Browser Business Case: VDI/VPN Reduction Phase	
2			
3			
4	Annual Operations Metric	[PLACEHOLDER] Current Value	Where to Find the Metric / Guidance:
5	Users in scope	1000	Where to find: Active VDI users in last 90 days.
6	% of users using VDI for SaaS	100%	Guidance: Start with 100% if all VDI is browser-based.
7	Annual VDI/DaaS spend	\$500,000	Where to find: Annual budget for VDI licenses/infra.
8	Annual VPN / remote access spend	\$50,000	Guidance: Only include user-based license costs.
9	Avg onboarding time today (days)	5	Guidance: IT access readiness, not HR process.
10	New hires + contractors per month	15	Where to find: Monthly hiring forecast.
11	Tickets per month (VDI/VPN)	150	Where to find: Helpdesk tickets for "Remote Access".
12	Blended IT cost per hour	\$65	Guidance: Use \$65 if internal rate is unknown.

Source file (Google Sheet):
[Enterprise Browser Business Case: VDI/VPN Reduction Phase](#)

Tabs included:

- Quick Inputs
- Scenario
- Results
- Library

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